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## **Chelsea Logistics Reports Strong Financial Turnaround in 2025 with 36% EBITDA Growth and ₱155 Million Net Profit**

CLIHC and its subsidiaries delivered a strong financial performance for the year ending September 30, 2025, signaling a robust operational recovery and financial turnaround. The Group posted consolidated revenues of ₱6.876 billion, up 15% year-on-year, and reversed last year's net loss with a ₱155 million profit after tax. While posting a 10% revenue growth quarter on quarter to ₱2.211 billion.

Revenue growth was driven by solid performance across Freight, Chartering, Logistics, and Food & Beverage segments. This reflects sustained recovery in cargo and passenger volumes, expansion in B2B logistics, and increased vessel deployment. Operational challenges, including extended drydocking, continued to impact vessel availability but were effectively managed.

Profitability improved sharply. Gross Profit rose 38% to ₱1.601 billion, with margins expanding to 23% from 19%. Operating Profit increased 64% to ₱814 million, supported by stable operating expenses. EBITDA climbed 36% to ₱2.248 billion, while EPS recovered to ₱0.072 from a prior-year loss of ₱0.159.

Cost discipline remained strong. Total Direct Costs rose 9%, below revenue growth. Bunkering costs increased 8% due to higher trip volumes and fuel volatility, while depreciation and amortization rose 20% following drydocking and vessel revaluation. Finance Costs declined 15% due to successful loan restructuring.

CLIHC's Q3 results reflect resilient operations, strategic cost management, and improved asset utilization—positioning the Group for sustained profitability and growth.

Chelsea Logistics President & CEO Chryss Alfonsus V. Damuy said: "This period's performance reflects the resilience and agility of our organization. Supported by our dedicated employees, we've not only rebounded from last year's challenges but have laid a stronger foundation for sustainable growth. Our teams across all segments have executed with precision, and the results speak for themselves. We remain committed to delivering value to our stakeholders while navigating operational headwinds with discipline and innovation."

Chelsea Logistics CFO Darlene S. Agus - Binay added, "This period's financial turnaround underscores our disciplined approach to cost management and strategic asset utilization. By maintaining stable operating expenses and executing a successful loan restructuring that lowered finance costs, we've fundamentally strengthened our bottom line. Our year to date September 2025 performance highlights not only consistent revenue growth but also our commitment to capital efficiency, laying the foundation for sustainable, long-term profitability."

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### **ABOUT THE COMPANY**

Chelsea Logistics and Infrastructure Holdings Corp. is the publicly listed shipping and logistics arm of the Udena Corporation. It is a corporation organized and registered with the Philippine Securities and Exchange Commission (SEC) on 26 August 2016 primarily to act as a holding company. Through its wholly owned subsidiaries, Chelsea Logistics is engaged in the shipping transport and logistics business with key segments divided into: (i) Charter, (ii) Passage, (iii) Freight, (iv) Tugboat services, and (v) Logistics services. To learn more about the Chelsea Group, visit <https://www.chelsealogistics.ph/>